THE WAFER FAB CLEANS IN SEMICONDUCTOR INDUSTRY FROM A MATERIALS SUPPLIER PERSPECTIVE

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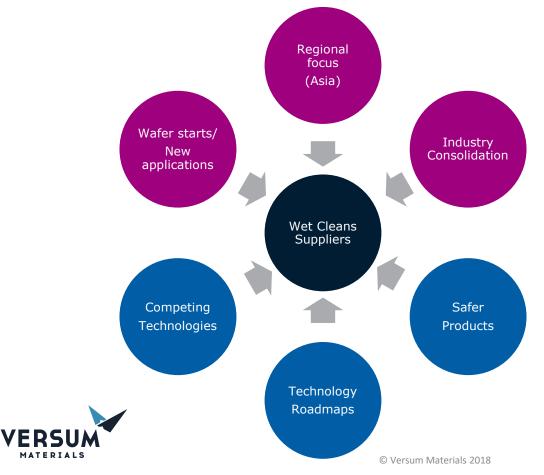


OUTLINE

- Market drivers and challenges
- Technology advancements and challenges
- Questions and answers



THERE ARE FORCES ACTING ON MATERIAL SUPPLIERS



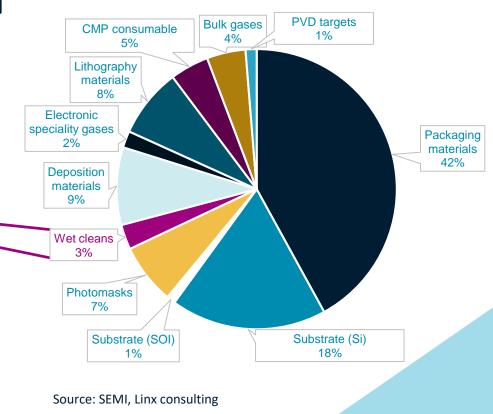
Market Dynamics

Technology Dynamics IC INDUSTRY VALUE CHAIN

Wet cleans (excluding pCMP)

- Sales ~\$1.5B in 2018
- ~3% of total materials and ~7 of wafer fab materials (excluding substrates and photomasks) sales
- Growing at a CAGR of 5%
- Core to SEMI Innovation and Productivity







WHAT DRIVES WET WAFER FAB CLEANS?

Industry Volume Growth

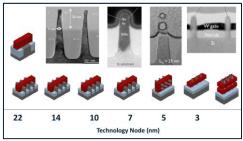
- Silicon MSI/Wafer Starts4.8% CAGR of MSI (2015 -2017)
- >70% Of All Wafer Starts at 28nm and above ■ 350 ■ 250 **180 150 130 110** 3,000 ■80 2,000 65 1,000 ■ 45 **40** 2017 2019 **28**

Source: IHS MARKIT

Technology Changes Due to New Device Architectures

- Next Generation Nodes (New Materials)
- 3 Dimensional Structures (More materials and More processing steps)

Moore's law continues



Source: IMEC

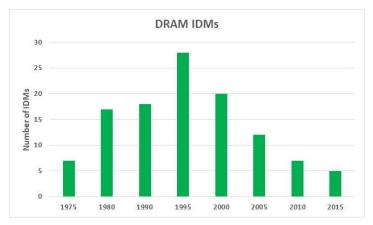


CUSTOMERS ARE CHANGING

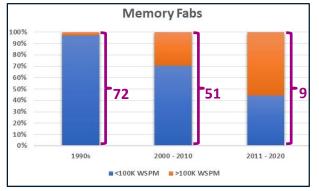
Fewer and much larger customers...

- Too many suppliers for shrinking customer base
- Increased ramp complexity, volume and variability
- Higher expectations/pressure
- Access is critical for more limited POR opportunities
- Implications of winning/losing
- Customer centric vs. market centric model









Source: SEMI



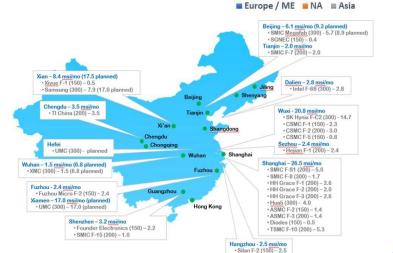
CUSTOMERS ARE CHANGING

Shift to Asia requires footprint changes

- New customers
- Supply
- Operation
- Innovation infrastructure

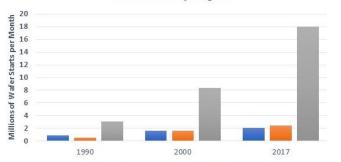
The Emergence of Si China

- Multinational vs. domestic fabs
- Localization vs. globalization





Wafer Starts by Region



Source: SEMI

COMPETITORS ARE CHANGING



Air Products and Chemicals acquired Ashland Specialty Chemical Company's electronic chemicals unit.



Acquired Dynaloy LLC, a leading supplier of formulated cleaning solutions from Eastman Chemical Company (NYSE: EMN).

1940

2003

2016

2017

Sustainable Growth

Air Products founded in Detroit, Michigan, based on Leonard Pool's revolutionary on-site gas supply concept.

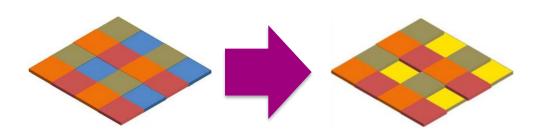


Air Products' EMD (Electronic Materials Division) spun off As Versum Materials on October 4, 2016



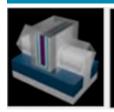
Recent M&As China **South Korea** Yoke - UPChem Leveraged government equity positions to enable Cabot Microelectronics - NexPlanar · Korean companies also looking to FFEM - Wako Entegis - ATMI significant sized acquisitions change business model Fuiifilm EM - Ultra Pure Continued acquisition activity from multiple companies. Gain international market access SK Holding - LG Siltron Wonik - Nova-Kem Acquisitions along the line of key product areas: Linde + Praxair NATA - Kempur Infineon - Mentor Silicon Air Liquide - AirGas + Voltaix Avantor - Gelest Gases SK - OCIM + Tri-Chem Global Wafer - SunEdison Lithography materials Dow Chemical - DuPont + Dow Corning Advanced deposition materials

GREATER NEED FOR INNOVATION – SELECTIVE CLEANS

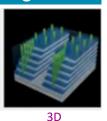


Source: Carver, C. et. Al. *ECS Journal of Solid State Science and Technology*, 4 (6) N5005-N5009, 2015.

New materials challenges







NAND

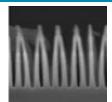
FinFET

GAA transistor

Source: AMAT

Vertical geometry challenges





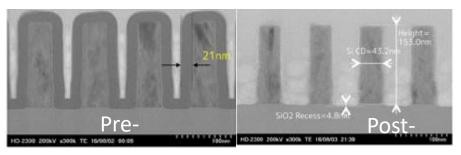
Tight space

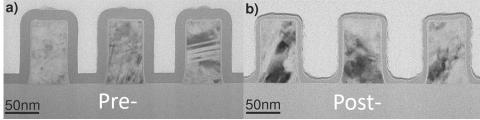
High A/R



GREATER NEED FOR INNOVATION – SELECTIVE CLEANS (CONTINUED)

Competing technology of wet cleaning — ALE (Atomic Layer Etching) of SiNx





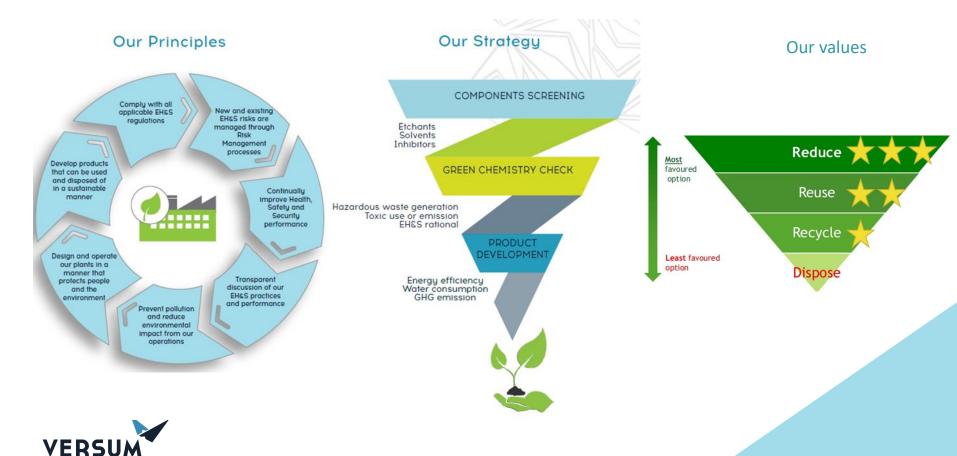
Source: Hitachi, The 232^{nd} Electrochemical Society (ECS) Meeting , October 1 to 5, **2017**, National Harbor, Maryland.

Source: Sherpa, S., et. al. Journal of Vacuum Science & Technology A: Vacuum, Surfaces, and Films *35*, 05C310, **2017**.



OUR COMMITMENT TO SAFER PRODUCTS

MATERIALS



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CRITERIA FOR SUCCESS GOING INTO THE 2020S

Customer Relationships

Innovation Capabilities and Intellectual Property

Global Infrastructure and Reliable Supply

Diversified Portfolio

SEMI
Next
Generation
Specialty
Materials
Supplier



Grace, Elegance...
and Fortitude



THANK YOU

Wednesday, April 11th, 2018, 10:40 AM:

"Development of Wet-Etch Chemistries for Tungsten Word-line Recess" by C.K. Ge, Versum Materials

